



## FOOD SERVICE CASE STUDY



**THIS ISN'T  
INVENTORY  
MANAGEMENT.**

**THIS IS EFFORTLESS.**



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# FOUR FOODS AT A GLANCE



*"We are delighted to be recognized as one of 500 the fastest growing companies in the United States."*

**ANDREW SMITH**  
CEO, Four Foods Group



A restaurant management and investment company fostering the growth of the Kneaders Bakery & Café.



**Employees: 1001-5000**



**Headquarters: American Fork, UT**



**2012**

**2013 & 2014**



**Locations: 21  
18 in development**

## CORPORATE FUNCTIONS

- 🏠 Real Estate Acquisition
- 💡 Marketing and Advertising Coordination
- 💰 Bank Relationship Management
- 🔧 Construction Management
- 📄 Municipality Entitlements
- 👥 Facility Management
- 🗣️ Managerial and Leadership Training

# BEFORE CLEAR SPIDER



## **Inventory Management**

Before Clear Spider, Four Foods was using Excel spreadsheets to manage their inventory. They were unable to keep their stock organized, and had difficulty controlling inventory as it moved from their warehouse to their restaurant locations. Four Foods Group needed an inventory system that would give them visibility into their stock levels, so they would know what inventory they had and where they had it. This would resolve issues of sending inventory to the incorrect locations, resulting in overstocks in some areas and stock shortages in others.



## **Consumption**

Four Foods Group sent seasonal items to their restaurant locations from their warehouse. The company had no idea how much inventory was being used at each restaurant, which made it difficult to know which stores were performing well and where more inventory was needed. Four Foods wanted an inventory system that was able to track consumptions of seasonal displays in their individual stores.

In addition to tracking how much inventory each location was consuming, Four Foods needed a system that could handle the high inventory turnover of their seasonal products. More importantly, they needed a system that could streamline their inventory processes to decrease obsolete stock .



## **Unique Workflow**

Four Foods needed a system that was able to work with their current inventory processes. Out-of-the-box inventory systems did not have the capabilities to manage Four Foods inventory the way they needed them to. They needed a system that was flexible to customized functionality and could integrate with their current software. Four Foods needed a system that could be implemented in a short time period, so they could start controlling their stock as soon as possible.

# WHY CLEAR SPIDER?



## **Customization**

Four Foods Group needed a powerful system that could support their company as it expanded. They wanted a system that was flexible and had the ability to add customized functionality as they needed it. Four Foods had used Clear Spider to develop a customized scanner application that allowed the inventory system to be updated on the go. In the scanner application, Four Foods was able to receive orders, perform cycle counts, create new items, view transactions, return items, and more. The scanner application helped Four Foods increase their employee efficiency by allowing them to update the system as they worked.



## **Inventory Control**

Four Foods needed a solution that would help them fulfill orders right away and meet their next-day delivery goals. Their search led them to Clear Spider, a system that was able to handle their high inventory turnovers and streamline their inventory operations. Clear Spider was able to make tracking stock during seasonal periods just as smooth as their off season. Visibility into their inventory allowed Four Foods to reduce inconsistent stock levels at each store and the risk of retaining seasonal obsolete inventory.



## **Quick Implementation**

Four Foods wanted a solution that was robust yet easy to implement. They wanted a system that could quickly be put in place, but could also accommodate customized functionality, integrate with their POS system, as well as have the ability to integrate with other software in the future. Clear Spider offered all of that and more. In addition to fast implementation, Clear Spider provided training and support to Four Foods employees. This made the transition as smooth as possible.

# SYSTEM IMPLEMENTATION



**Quick to Deploy**



**Easy to Use**



**Cost-Effective to Maintain**

Four Foods functions included:

- Order Management
- Fulfillment
- Receiving
- Scanning
- Consumption
- Return Material Authorization
- Packaging
- Distribution
- Inventory Management
- Shipping
- Cycle Counts

Four Foods model:

- 1) Items were purchased for seasonal displays and were sent to the warehouse.
- 2) Display items were scanned into the inventory system when they reach the warehouse.
- 3) Display items were packaged and sent to Four Foods restaurant locations.
- 4) Consumption of display items were tracked and recorded in the system.
- 5) Replenishment orders of seasonal items were delivered to restaurant locations as needed.
- 6) When the seasonal product cycle ends, items were returned from the stores to the main warehouse.

# BENEFITS



## **Inventory Visibility**



## **Decreased Inventory Costs**



## **Increased Sales and Revenue**

The implementation of Clear Spider at Four Foods was a complete success.

Thanks to Clear Spider, Four Foods achieved total visibility of their inventory at any stage of the supply chain. This immediate visibility led to an exponentially more efficient execution of business which, in turn, led to improved client relations and retention. Four Foods saved on inventory costs of mismanaged inventory, such as the reduction of obsolete inventory, expedited delivery costs, reducing overstocks and stock shortages.

Among the many benefits derived by Four Foods Group through the use of Clear Spider's tailored inventory management solution were:

- Increased sales
- Transparency into inventory levels
- Decreased obsolete inventory
- Eliminate inventory shortages
- Reduce obsolete inventory after seasonal periods
- Decrease inventory expenses
- Improve customer relationships

# CONNECT WITH CLEAR SPIDER



**Online**

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At Clear Spider, we look forward to helping your organization experience similar growth in your operations. We invite you to explore our website and set up a meeting with us.

In the discussion, we will:

- show you the Clear Spider system and how it can help improve your operations
- Answer your questions answered and provide you with pricing information

At Clear Spider, we are keen on working together with our clients to ensure increased sales growth at an affordable cost. As well, we would be happy to share with you some invaluable tips that can cut your organization's operating costs and make it more competitive than ever.



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